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FILED

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SUSAN Y. SOONG
CLERK, U.S. DISTRICT COURT
NORTH DISTRICT OF CALIFORNIA

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION

COX COMMUNICATIONS, INC. and
COXCOM, LLC,

Movants,

V.

MARKMONITOR, INC.

Respondent.

Case No. MIS-

Case No. 1980050 - MISC
1980050MISC
Cox's Notice of Motion and Motion to
Compel Compliance with Subpoena *Duces
Tecum*

Date: March 29, 2019

Time: To be set

Place: To be set

NOTICE is hereby given of the filing of this motion pursuant to Rule 45(d)(2)(B) of the Federal Rules of Civil Procedure by Cox Communications, Inc. and CoxCom, LLC (“Cox”). This motion seeks to compel Respondent, MarkMonitor, Inc. (“MarkMonitor”), to comply with a third-party subpoena that Cox served on it on January 9, 2019 in a copyright infringement litigation currently pending in the Eastern District of Virginia, styled *Sony Music Entm’t, et al. v. Cox Commc’ns, Inc., et al.*, Case No. 1:18-cv-00950-LO-JFA (the “Sony litigation”). Pursuant to Rule 45, Cox files the Motion in this District, where MarkMonitor is located.

Pursuant to Local Civil Rule 37-1(a), the undersigned counsel for Cox represents that counsel for Cox met and conferred with counsel for MarkMonitor on February 4 and 13, 2019 with

respect to the issues raised in this Motion, but that, as of the date of filing this Motion, MarkMonitor has indicated that it is standing on its purported objections to two of Cox's requests and has not produced documents responsive to the remaining requests nor committed to a timeline for doing so.

This Motion seeks an order from the Court directing MarkMonitor to fully comply with Request Nos. 12 and 13 of subpoena and setting a deadline for MarkMonitor to produce all of the documents MarkMonitor has agreed to produce. As explained in greater detail below, those materials are essential to Cox in its preparation of its defense in the *Sony* litigation.

Dated: February 22, 2019

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1 INTRODUCTION

2 Cox subpoenaed MarkMonitor in the underlying litigation because its system was used to
3 detect alleged downloads by Cox's Internet subscribers that serve as the exclusive basis for the
4 plaintiffs' secondary copyright infringement case against Cox. MarkMonitor waived any objections
5 to the subpoena by failing to timely respond without any good cause, and its objections are
6 meritless in any event because its confidentiality concerns are resolved by the strict Protective Order
7 governing access to source code. Cox's Motion to Compel should be granted.

8 Cox, an Internet service provider, has been sued for copyright infringement by 58 individual
9 plaintiffs, including some of the largest record labels and music publishers in the world (the "Sony
10 plaintiffs"). *Sony Music Entm't, et al. v. Cox Commc'ns, Inc., et al.*, Case No. 1:18-cv-00950-LO-
11 JFA (E.D. Va.) (the "Sony litigation"). The Sony plaintiffs allege that Cox's Internet subscribers
12 infringed 10,729 of their works by downloading them without authorization through BitTorrent or
13 other peer-to-peer file sharing sites available on the Internet between 2013 and 2014. The Sony
14 plaintiffs seek to hold Cox liable for vicarious and contributory copyright infringement in
15 connection with its provision of Internet service to these subscribers. The Sony plaintiffs seek in
16 excess of \$1.6 billion in statutory damages for copyright infringement against Cox.

17 Years before filing this suit against Cox, the Sony plaintiffs, through the concerted efforts of
18 the record label plaintiffs' collective agent the Recording Industry Association of America
19 ("RIAA"), engaged MarkMonitor, a software company that provides a range of services including
20 detecting and monitoring online piracy, to track the activities of Cox subscribers on peer-to-peer
21 file sharing sites. The Sony plaintiffs then authorized MarkMonitor to prepare copyright
22 infringement notices to send to Cox for instances it observed of alleged infringement of the Sony
23 plaintiffs' works.

24 To establish that each and every alleged direct copyright infringement occurred—a
25 prerequisite to hold Cox secondarily liable for the alleged infringement—the Sony plaintiffs will
26 rely on both MarkMonitor's monitoring data and its notices. Thus, the **reliability** and **accuracy** of
27 MarkMonitor's system in generating this information is at the heart of the Sony plaintiffs' claims
28 and, critically, Cox's defenses. As Cox has informed MarkMonitor, Cox's retained technical expert

1 must review MarkMonitor's system, including the source code and revision history, in order to
2 assess the system's accuracy.

3 Accordingly, on January 9, 2019, Cox served a third-party subpoena on MarkMonitor
4 seeking a copy of each version of MarkMonitor's system used to target Cox's subscribers and send
5 notices and all documents regarding the system's revision history and associated source code (the
6 "Subpoena"). Cox also sought other categories of documents including, but not limited to,
7 communications between MarkMonitor and the *Sony* plaintiffs, the RIAA, Cox, and other relevant
8 third parties; data comprising its observations of alleged instances of infringements by Cox
9 subscribers; copies of the files downloaded by Cox subscribers; and technical analyses concerning
10 its system and operating materials. While MarkMonitor's objections to the Subpoena were due on
11 January 23, 2019, MarkMonitor failed to serve any objections or responses until February 14,
12 2019—more than three weeks late, thereby waiving any objections.

13 While MarkMonitor has ultimately agreed to produce documents responsive to many of
14 Cox's requests, it flatly refuses to make available for inspection its system used to target Cox's
15 subscribers and documents regarding its revision history and associated source code, claiming that
16 doing so would cause it to suffer irreparable harm in light of the system's confidential and trade
17 secret properties.

18 As detailed below, there is no basis for MarkMonitor to resist the production of this
19 information because it is absolutely fundamental to the claims and defenses in the *Sony* litigation
20 and because MarkMonitor's confidentiality and trade secret objections (even if they had not been
21 waived) are more than addressed by the protective order in the *Sony* litigation, which is specifically
22 tailored to protect the confidentiality of source code. Furthermore, MarkMonitor has refused to
23 commit to a timeline for producing the documents it has agreed to produce, despite Cox's repeated
24 requests given the expedited case schedule set in the *Sony* litigation, which is pending in the Eastern
25 District of Virginia "Rocket Docket." Cox, therefore, respectfully requests the Court compel
26 MarkMonitor to comply fully with the Subpoena.

FACTUAL BACKGROUND

I. COX'S SUBPOENA AND MARKMONITOR'S RESPONSE

Plaintiffs have represented in the *Sony* litigation that each and every infringement alleged against Cox is predicated on BitTorrent downloads detected by, and notifications generated by, MarkMonitor’s system and sent to Cox.¹ Thus, when the *Sony* plaintiffs served their initial disclosures, they disclosed MarkMonitor as having discoverable information concerning its “observation of infringements by Cox subscribers; infringement of Plaintiffs’ copyrighted works by Cox subscribers; notices of copyright infringement sent to Cox.”² The *Sony* plaintiffs also indicated in their initial disclosures that their counsel also represented MarkMonitor. *Id.*

When discovery commenced on November 19, 2018, Cox served its first set of document requests on the *Sony* plaintiffs, seeking (among other things) a copy of MarkMonitor's software and source code at issue.³ On December 19, 2018, the *Sony* plaintiffs represented that they would not produce this information on the basis that it was not in their possession, custody, or control. *Id.*

On January 7, 2019, counsel for Cox served the Subpoena on the *Sony* plaintiffs' counsel in light of Cox's understanding that they also represented MarkMonitor.⁴ On January 8, 2019, the *Sony* plaintiffs' counsel informed Cox's counsel that Cox should instead serve the Subpoena directly on MarkMonitor's in-house counsel, which Cox did that same day.⁵ On January 9, 2019, MarkMonitor's in-house counsel accepted service of the Subpoena via email.⁶

MarkMonitor failed to respond to the Subpoena or serve any objections by the January 23, 2019 deadline to do so. *See* Fed. R. Civ. P. 45(d)(2)(B). Instead, several days after the deadline,

¹ See, e.g., Declaration of Diana Hughes Leiden (“Leiden Decl.”), Ex. 8 at ¶ 94 (“Plaintiffs’ infringement notices concerned clear and unambiguous infringing activity by Cox’s subscribers—that is, unauthorized downloading and distribution of copyrighted music. There was no legal justification for Cox’s subscribers to download or distribute digital copies of Plaintiffs’ sound recordings and musical compositions to thousands or millions of strangers on the Internet.”), ¶ 106 (alleging that Cox is secondarily liable for its subscribers’ direct infringements—i.e., their acts of downloading the *Sony* plaintiffs’ works without authorization via BitTorrent); *see also* Leiden Decl., Ex. 9 at Resp. to Interrogatory No. 4 (identifying that MarkMonitor generated all of the notices received by Cox).

² See Leiden Decl., Ex. 1.

³ See Leiden Decl., Ex. 10.

⁴ Leiden Decl. Ex. 2.

⁵ Leiden Decl., Ex. 2.

⁶ Leiden Decl., ¶ 5 &

1 on January 27, 2019, MarkMonitor’s outside counsel emailed Cox’s counsel and requested a time
 2 to speak regarding Cox’s Subpoena.⁷ On February 4, 2019 (the soonest date that MarkMonitor’s
 3 counsel was available and willing to confer), counsel for Cox and counsel for MarkMonitor
 4 discussed the purpose of the Subpoena, MarkMonitor’s failure to timely respond and Cox’s
 5 reservation of rights, and what MarkMonitor was willing to produce.⁸ Counsel for Cox impressed
 6 upon counsel for MarkMonitor the need to obtain documents quickly in light of the expedited
 7 discovery schedule set in the *Sony* litigation and explained the terms of the Stipulated Protective
 8 Order in that case (the “Protective Order”) when MarkMonitor’s counsel raised MarkMonitor’s
 9 confidentiality concerns. *Id.*

10 On February 13, 2019, counsel for Cox and MarkMonitor held another meet and confer call.⁹
 11 This time, counsel for MarkMonitor stated that MarkMonitor would produce documents in response
 12 to many of Cox’s requests but would not agree to produce or make available a copy of its system
 13 used to target Cox’s subscribers or all documents regarding the system’s revision history and
 14 associated source code. *Id.* Cox requested that MarkMonitor provide a timeline for producing the
 15 documents it did not find objectionable, in light of the expedited case schedule set in the *Sony*
 16 litigation, and MarkMonitor requested more time to do so. *Id.* During these conferences, Cox never
 17 granted MarkMonitor an extension of time to respond to the Subpoena and expressly reserved all
 18 rights with respect to the timing of MarkMonitor’s response.¹⁰

19 On February 14, 2019, MarkMonitor finally served written responses and objections to the
 20 Subpoena, more than three weeks late.¹¹ MarkMonitor states that Cox’s requests for a copy of its
 21 system used during the *Sony* plaintiffs’ claim period (2013-2014) and all documents regarding its
 22 revision history and associated source code are objectionable because they seek “proprietary, trade
 23 secret, and other confidential information, and the actual or potential harm and damages that may
 24 and/or would likely result from the production or inspection of such information from this nonparty
 25 is irreparable and not adequately addressed or safeguarded by the protective order presently in place

26 ⁷ Leiden Decl., Ex. 4 at 17-18.

27 ⁸ Leiden Decl., ¶ 6.

28 ⁹ Leiden Decl., ¶ 7.

¹⁰ Leiden Decl., ¶ 8.

¹¹ Leiden Decl., Ex. 5.

1 in this matter.”¹² MarkMonitor agreed to produce documents responsive to Cox’s Requests Nos. 1-
 2, 6-11, and 14-24, but did not provide a timeline for doing so. *Id.*

3 The next day, counsel for Cox sent MarkMonitor’s counsel a letter that explained in detail
 4 (1) why its retained expert, Dr. Nick Feamster, a Professor of Computer Science at Princeton
 5 University, requires access to the system used to target Cox, the revision history, and source code;
 6 (2) that Dr. Feamster was willing to travel to MarkMonitor’s offices, or otherwise review the code
 7 in a secured environment, to allay any confidentiality concerns; (3) that the Protective Order
 8 specifically provides for the confidential treatment of source code; (4) the relevance of the requested
 9 information and the fact that the Court in the *Sony* litigation had already ordered the *Sony* plaintiffs
 10 to produce many MarkMonitor-related documents and acknowledged that MarkMonitor would be
 11 subject to third-party discovery;¹³ and (5) the fact that another rights monitoring company’s source
 12 code had been ordered to be produced in another copyright case brought against Cox on the same
 13 theory, *BMG Rights Mgmt. (US) LLC v. Cox Communications, Inc.*, 1:14-cv-01611 (LO-JFA) (E.D.
 14 Va.) (the “*BMG* litigation”).¹⁴

15 As of the time of filing this Motion, MarkMonitor had not responded to this letter, produced
 16 any responsive documents, nor committed to a timeline for doing so.¹⁵

17 II. THE STATUS OF DISCOVERY IN THE *SONY* LITIGATION

18 The *Sony* litigation is pending in the Eastern District of Virginia, Alexandria Division—the
 19 so-called “Rocket Docket.” As noted above, discovery commenced at the end of November 2018.
 20 Opening expert reports are due on April 10, 2019, responsive reports on May 8, 2019, and rebuttal
 21 reports by May 30, 2019. The end close of fact and expert discovery is June 14, 2019. Motions for
 22 summary judgment are due by July 26, 2019. Trial will be set for the late summer or early fall.¹⁶

23 Cox has retained Dr. Feamster to opine on, among other things, the functionality and
 24 reliability of the MarkMonitor system. This analysis is critical to Cox’s defenses, given the *Sony*

25 ¹² Leiden Decl., Ex. 5 at Resp. to Request Nos. 12 and 13.

26 ¹³ See Leiden Decl., Ex. 19.

27 ¹⁴ See Leiden Decl., Ex. 6; see also *id.* Exs. 12 & 13 (orders compelling the production of the
 Rightscorp source code). The *BMG* litigation was presided over by the same United States
 District Court Judge and Magistrate Judge as the instant *Sony* litigation.

28 ¹⁵ Leiden Decl., Ex. 7 & ¶ 12.

¹⁶ See Leiden Decl., Ex. 11.

1 plaintiffs' representations that MarkMonitor detected and generated the notices sent to Cox for every
 2 single alleged BitTorrent download that forms the basis of the purported direct infringement in this
 3 case on which the *Sony* plaintiffs base their entire theory of Cox's alleged secondary liability. As
 4 set forth in his declaration accompanying this Motion, Dr. Feamster must review the system and the
 5 source code used to identify the alleged instances of infringement and to generate the copyright
 6 infringement notices that were sent to Cox, and which are the *Sony* plaintiffs' purported evidence
 7 of direct infringement.¹⁷ While Dr. Feamster will review any existing technical analyses of this
 8 system and other produced MarkMonitor-related documents, Dr. Feamster requires access to a copy
 9 of each version of the system used during the *Sony* plaintiffs' claim period and all documents
 10 regarding the revision history and associated source code.¹⁸ This is because, as Cox informed
 11 MarkMonitor, Dr. Feamster intends to review and analyze the functionality of MarkMonitor's
 12 system over the span of Plaintiffs' claim period, which runs from February 2013 to November
 13 2014.¹⁹ A review of the source code, which is version-controlled and time-stamped, is the only way
 14 to adequately conduct this forensic analysis.²⁰ Technical documentation often inaccurately
 15 describes the functioning of the software and does not line up with how the software functioned at
 16 specific points in time. *Id.*

17 In light of this, Dr. Feamster has signed the Protective Order, which is specifically tailored
 18 for handling sensitive source code, providing:

19 *Highly Confidential – Source Code information:* A producing party,
 20 including any party to this action and any nonparty producing
 21 information or material voluntarily or pursuant to a subpoena or court
 22 order, shall designate as HIGHLY CONFIDENTIAL – SOURCE
 23 CODE only non-public computer object code or other executable code
 24 or source code or similar programming statements or instructions that
 25 in general are converted into machine language by compilers,
 26 assemblers, or interpreters.²¹

27 The Protective Order further provides that the only people permitted to access Highly Confidential

28 ¹⁷ Dr. Nick Feamster details the specific reasons he requests this information in his declaration, filed concurrently herewith. *See* Declaration of Dr. Nick Feamster ("Feamster Decl."), ¶¶ 4-7.

¹⁸ Feamster Decl., ¶¶ 4-7.

¹⁹ Leiden Decl., Ex. 6; *see also* Feamster Decl., ¶ 7.

²⁰ Feamster Decl., ¶ 7.

²¹ Feamster Decl., Ex. 2, § 2(c)(ii).

1 – Source Code information are the parties' outside counsel and retained experts who are subject to
 2 a four-day notice and objection period.²² Critically, the Protective Order limits the procedure by
 3 which those granted access to the Highly Confidential Source Code shall review the code stating:

4 The source code shall be made available for inspection on a secured
 5 computer in a secured room, and the inspecting party shall not copy,
 6 remove, or otherwise transfer any portion of the source code onto any
 7 recordable media or recordable device. The designator may visually
 8 monitor the activities of the inspecting party's representative during any
 9 source code review, but only to ensure that there is no unauthorized
 10 recording, copying, or transmission of the source code.²³

11 Cox has provided notice of Dr. Feamster to both the *Sony* plaintiffs and MarkMonitor.²⁴

10 **III. THE PRODUCTION OF SOURCE CODE IN THE RELATED PREDECESSOR *BMG***

11 **LITIGATION**

12 The system and source code responsible for detecting alleged infringement and generating
 13 copyright infringement notices was produced in the *BMG* litigation, a case which the *Sony* plaintiffs
 14 have repeatedly characterized as closely similar to this case. *See infra* at 10-11. There, BMG (a
 15 rights holder) alleged that Cox's subscribers infringed nearly 1,200 of its works by illegally
 16 downloading them on peer-to-peer file sharing sites between 2012 and 2014 and sought to hold Cox
 17 secondarily liable for this alleged infringement.²⁵ In order to track Cox subscribers, BMG engaged
 18 Rightscorp, Inc., a rights monitoring vendor that provides some of the same services as
 19 MarkMonitor.

20 In the *BMG* litigation, Magistrate Judge Anderson recognized that technical analyses of the
 21 system used to generate the copyright infringement notices at issue were essential to BMG's claims
 22 and Cox's defenses. For example, when Cox's expert discovered that Rightscorp may have
 23 destroyed earlier versions of its system used to generate the relevant copyright infringement notices,
 24 Judge Anderson recommended the imposition of an adverse inference against BMG and held that
 25 "*there can be no serious dispute that the manner in which the Rightscorp system operates to*

26 ²² Feamster Decl., Ex. 2, § 5(b).

27 ²³ Feamster Decl., Ex. 2, § 6(a).

28 ²⁴ Leiden Decl., ¶ 11.

25 A 2015 jury verdict in BMG's favor was later overturned by the Fourth Circuit and the parties
 subsequently settled on the eve of re-trial.

1 *identify suspected infringers of plaintiffs' copyrighted works is material evidence.* Plaintiffs
 2 emphasize their reliance on the Rightscorp system in their amended complaint *and their entire*
 3 *damages case is built on the premise that the Rightscorp system accurately identified infringers*
 4 *of plaintiffs' copyrighted works from February 2012 through November 24, 2014.*²⁶

5 When recommending this sanction based on the spoliation of the relevant source code, Judge
 6 Anderson acknowledged that the reliability of the system that generated the notices was critical to
 7 Cox's defense:

8 Defendants assert that they are entitled to know how the Rightscorp
 9 system operated during the relevant time period so they can test the
 10 accuracy of the notices that were generated and sent to them from
 11 Rightscorp. Defendants claim that if the notices are not accurate (*i.e.* the
 12 subscribers had not infringed plaintiffs' copyrights) then the defendants
 13 cannot be held responsible for any contributory or vicarious copyright
 14 infringement.²⁷

15 Judge Anderson further noted that "deposition testimony provided by Rightscorp is a poor substitute
 16 for a documented, historical version of the Rightscorp system." *Id.*²⁸ Here, like in *BMG*, Cox
 17 "cannot be held responsible for any contributory or vicarious copyright infringement" if the notices
 18 generated by MarkMonitor were inaccurate or the analysis otherwise shows that "the subscribers
 19 had not infringed plaintiffs' copyrights."

20 In addition, at trial in the *BMG* litigation, the Court ruled that "[t]he evidence of the
 21 infringement is not going to be the [copyright infringement] notice itself. It's going to be
 22 Rightscorp's software system identifying ... the hits that are received based on its code."²⁹ The
 23 Court explained that "*the jury is going to have to make the decision as to whether [the software]*
 24 *accurately identifies infringements.* Clearly that's a center foundation of the case."³⁰ Counsel for
 25 *BMG* agreed, stating: "if the jury believes that the code works, then those 1.8 million [copyright
 26 infringement] notices are accurate records of infringement. And if it doesn't, they may say, well,
 27 only 1.7 of them or 1.6 or 1.5 or none of them are accurate evidence of infringement."³¹ Both

26 Leiden Decl., Ex. 14 at 3 (emphasis added).

27 Leiden Decl., Ex. 14 at 3.

28 The Court ultimately provided an instruction on this missing source code.

29 Leiden Decl., Ex. 15 at 230:9-12.

30 Leiden Decl., Ex. 15 at 231:2-5.

31 Leiden Decl., Ex. 15 at 231:15-19.

1 parties' technical experts ultimately testified for a total of nearly two days covering the substance
 2 of their respective reports that dealt almost in their entirety with the functionality of Rightscorp's
 3 system used to generate notices—analyses that were primarily based on their review of the system's
 4 source code.³²

5 The *Sony* plaintiffs have repeatedly asserted similarities between the *BMG* and *Sony*
 6 litigations. Throughout their complaint, the *Sony* plaintiffs cite to the *BMG* litigation as a related
 7 case and rely on both its factual and legal findings.³³ Similarly, in opposing Cox's motion to transfer
 8 the case to another district, the *Sony* plaintiffs argued that “[t]he overlap between *BMG v. Cox* and
 9 this case is substantial. The defendants are the same, the misconduct is the same, the time period is
 10 the same, and the theories of liability are the same.”³⁴ The *Sony* plaintiffs have additionally used
 11 the similarities between the cases throughout discovery, arguing in a motion to compel that the *BMG*
 12 litigation “involved the same claims and same defendants.”³⁵

13 While the *Sony* litigation involves different plaintiffs and different works than the *BMG*
 14 litigation, one thing remains the same—analysis of the system used to identify the underlying
 15 alleged direct infringements will be “a central foundation” of the *Sony* litigation.

16 ARGUMENT

17 I. MARKMONITOR HAS WAIVED ANY OBJECTIONS TO THE SUBPOENA

18 By failing to timely object to any of the requests in the Subpoena, MarkMonitor has waived
 19 any objection to permitting the inspection of its system.

20 *First*, MarkMonitor waived any objections to the Subpoena by failing to timely serve them.
 21 Ninth Circuit law is clear that “failure to object to discovery requests within the time required
 22 constitutes a waiver of any objection,” and this waiver applies equally to parties and non-parties.
 23 *Richmark Corp. v. Timber Falling Consultants*, 959 F.2d 1468, 1473 (9th Cir. 1992); *Schoonmaker*
 24 *v. City of Eureka*, No. 17-CV-06749-VC (RMI), 2018 WL 5829851, at *1 (N.D. Cal. Nov. 7, 2018)

25
 26 ³² The *Sony* plaintiffs have retained the same expert who BMG utilized to analyze the notice
 generating system at issue in that case—Barbara Frederickson-Cross.

27 ³³ Leiden Decl., Ex. 8, ¶ 6. It should also be noted that the *Sony* plaintiffs filed this case as a
 “related case,” under applicable federal rules. See Leiden Decl., Ex. 16.

28 ³⁴ Leiden Decl., Ex. 17 at 5.

³⁵ Leiden Decl., Ex. 18 at 1-2.

1 (granting the plaintiff's motion to compel upon finding that a non-party's failure to timely serve
 2 objections operated as a waiver, and ordering the production of all responsive documents). Courts
 3 will consider untimely objections from non-parties only if there are unusual circumstances and good
 4 cause for the delay. *McCoy v. Sw. Airlines Co.*, 211 F.R.D. 381, 385 (C.D. Cal. 2002). "Courts
 5 have found unusual circumstances where: (1) the subpoena is overbroad on its face and exceeds the
 6 bounds of fair discovery; (2) the subpoenaed witness is a non-party acting in good faith; and (3)
 7 counsel for the witness and counsel for the subpoenaing party were in contact concerning the
 8 witness' compliance prior to the time the witness challenged the legal basis for the subpoena." *Id.*
 9 (waiving non-party's objections upon not finding good cause or any of the unusual circumstances);
 10 *see also Poturich v. Allstate Ins. Co.*, No. EDCV150081GWKKX, 2015 WL 12766048, at *2 (C.D.
 11 Cal. Aug. 11, 2015) (granting the plaintiffs' motion to compel non-party to comply with subpoena
 12 and finding that non-party waived all objections to it for failing to timely respond).

13 "In determining whether a party has good cause, the court will consider factors such as the
 14 length of the delay, the reason for the delay, bad faith, prejudice to the propounding party, the
 15 appropriateness of the requests, and whether waiver would result in an excessively harsh result."
 16 *Landon v. Ernst & Young LLP*, No. C08-02853 JF (HRL), 2009 WL 4723708, at *1 (N.D. Cal. Dec.
 17 2, 2009). A court is less inclined to find good cause where a party fails to seek an extension. *See*
 18 *Nelson v. Hartford Life Ins. Co.*, No. C-13-04196 CRB (DMR), 2014 WL 12611299, at *1 (N.D.
 19 Cal. Sept. 29, 2014); *Chea v. Best Buy Stores, L.P.*, No. 14-CV-00020-HSG, 2015 WL 12806553,
 20 at *1 (N.D. Cal. Mar. 10, 2015).

21 Here, MarkMonitor's in-house counsel accepted service of Cox's Subpoena on January 9,
 22 2019. But it was not until January 27, 2019, several days *after* its deadline to respond or object,
 23 that MarkMonitor's outside counsel contacted Cox's counsel requesting a time to speak regarding
 24 the Subpoena. When doing so, he did not request an extension, even though MarkMonitor's
 25 deadline to respond or object had already passed. *See* Fed. R. Civ. P. 45(d)(2)(B) (objections "must
 26 be served before the earlier of the time specified for compliance or 14 days after the subpoena is
 27 served"). Moreover, he did not explain MarkMonitor's delay. As noted above, courts are less
 28 inclined to find good cause when a party fails to seek an extension or justify the delay. *See Chea*,

1 No. 14-CV-00020-HSG, 2015 WL 12806553, at *1; *Landon*, No. C08-02853 JF (HRL), 2009 WL
 2 4723708, at *1.

3 MarkMonitor's failure to seek an extension at any point notwithstanding, there is no good
 4 faith basis for its continued delay in turning over the documents it has already agreed to produce.
 5 MarkMonitor has never articulated any particular difficulty or burden associated with gathering
 6 responsive documents such that a lengthy delay would be appropriate.

7 *Second*, and as discussed in more detail below, Cox's outstanding requests are entirely
 8 appropriate given the nature of this case. The *Sony* plaintiffs must prove that nearly 11,000
 9 individual works were infringed over a 22-month period by specific Cox subscribers. Their only
 10 proof that this was done is the data and the copyright infringement notices generated by
 11 MarkMonitor's system. It is, therefore, critical that Cox be permitted to analyze that system and
 12 documents regarding the revision history and related source code to determine whether
 13 MarkMonitor's system accurately detected alleged instances of infringement on peer-to-peer file
 14 sharing sites. As Cox explained to MarkMonitor, there is no effective way to do this other than
 15 having its technical expert Dr. Feamster examine the source code.³⁶

16 **II. MARKMONITOR'S OBJECTIONS ARE WITHOUT MERIT AND IT SHOULD BE**
 17 **COMPELLED TO PERMIT INSPECTION OF THE REQUESTED SYSTEM(S) AND**
 18 **RELEVANT REVISION HISTORY AND SOURCE CODE**

19 Even if the Court were to consider MarkMonitor's late objections, MarkMonitor should
 20 nevertheless be compelled to permit inspection of its system used during the *Sony* plaintiffs' claim
 21 period and all documents regarding its revision history and associated source code, as "[t]he burden
 22 of showing that a subpoena is unreasonable and oppressive is upon the party to whom it is directed."

23 *Phillips v. City of Fairfield*, 2006 WL 2868966 (E.D. Cal. Oct. 6, 2006) (quoting *Goodman v. United*
 24 *States*, 369 F.2d 166, 169 (9th Cir. 1966)). MarkMonitor is unable to establish that here, particularly
 25 given that "[a] district court whose only connection with a case is supervision of discovery ancillary
 26 to an action in another district should be especially hesitant to pass judgment on what constitutes
 27 relevant evidence thereunder. Where relevance is in doubt ... the court should be permissive."

28 ³⁶ See Feamster Decl., ¶¶ 4-7.

1 *Gonzales v. Google, Inc.*, 234 F.R.D. 674, 681 (N.D. Cal. 2006).

2 Here, there is no question that the requested information is relevant. As set forth above, both
 3 the Court and the plaintiffs in the *Sony* litigation have indicated that evidence relating to
 4 MarkMonitor will be critical to the *Sony* plaintiffs' affirmative case and Cox's defenses. *See supra*
 5 9-11. Simply put, the determination of every alleged direct copyright infringement relies on the
 6 integrity of MarkMonitor's system. Indeed, the *Sony* plaintiffs have agreed to produce a number of
 7 categories of documents related to MarkMonitor, including technical analyses of its purported
 8 accuracy in their possession, custody, or control.³⁷ The Court in the *Sony* litigation further ordered
 9 the plaintiffs to produce their agreements with MarkMonitor and documents and communications
 10 responsive to a series of MarkMonitor-related search terms.³⁸ MarkMonitor does not dispute that
 11 Cox is seeking relevant information, agreeing to produce documents in response to a large portion
 12 of Cox's Subpoena but withholding the most critical pieces—its actual system used to target Cox
 13 and documents regarding the revision history and associated source code—based only upon belated
 14 confidentiality and trade secret objections.

15 MarkMonitor has also not explained how the inspection of this information poses any undue
 16 time or monetary expense. MarkMonitor is an established company whose client (or client's
 17 representative) here was the RIAA—the leading music industry trade organization. The RIAA, on
 18 behalf of 58 individual plaintiffs, including behemoths such as Sony Music Entertainment,
 19 Universal Music Group, and Warner Brothers, utilized MarkMonitor for years to orchestrate and
 20 ultimately prosecute a \$1.6 billion suit against Cox. MarkMonitor has never articulated that its
 21 historical systems are not maintained and accessible, nor any burden in permitting Cox's technical
 22 expert access under the terms of the Protective Order.

23 Furthermore, MarkMonitor's claim that allowing access to its source code by Dr. Feamster
 24 will cause it irreparable harm lacks any merit. As a preliminary matter, “[r]eluctance to produce
 25 sensitive information ... is in itself an insufficient basis on which to deny discovery of that
 26 information under appropriate protection from divulgement to competitors.” *Negotiated Data Sols.*

27
 28 ³⁷ Leiden Decl., Ex. 19.

³⁸ Leiden Decl., Ex. 19.

1 *LLC v. Dell, Inc.*, No. C09-80012MISC JF HR, 2009 WL 733876, at *3 (N.D. Cal. Mar. 17, 2009)
 2 (compelling non-party's production of source code upon finding that the detailed information
 3 contained in the code was relevant, "not duplicative or obtainable through other sources[,]” and did
 4 not pose an undue burden); *see also In re Facebook PPC Advert. Litig.*, No. C09-03043 JF HRL,
 5 2011 WL 1324516, at *3 (N.D. Cal. Apr. 6, 2011) (ordering defendants to produce source code for
 6 plaintiffs' expert's review upon plaintiffs' argument that it was "relevant and necessary to Plaintiffs'
 7 claims" and because it would be protected by the stipulated protective order); *Trevino v. ACB Am., Inc.*,
 8 232 F.R.D. 612, 617 (N.D. Cal. 2006) (observing that protective orders are used to protect
 9 trade secrets, such as confidential information in business agreements, and such discovery is
 10 "virtually always ordered" "once the moving party has established relevance and necessity").³⁹
 11 Here, the information sought is highly relevant and not obtainable by Cox from other parties or non-
 12 parties to the *Sony* litigation.

13 Moreover, the Protective Order is specifically tailored to protect the confidentiality of source
 14 code. *See supra* at 7-8. Only retained experts subject to a notice and objection period are permitted
 15 access to it. Dr. Feamster has signed the Protective Order and Cox has additionally provided notice
 16 to both the *Sony* plaintiffs and MarkMonitor. Furthermore, Dr. Feamster has offered to travel to
 17 MarkMonitor's San Francisco offices, or otherwise work on a secured laptop, to ensure that
 18 MarkMonitor's source code remains safe. MarkMonitor's objections that it will be harmed are thus
 19 unfounded. It should be compelled to permit inspection of the system in use during the *Sony*
 20 plaintiffs' claim period and all documents regarding the revision history and associated the source
 21 code.

22 ³⁹ *See also Gonzales*, 234 F.R.D. at 686 (compelling production in response to a subpoena and
 23 holding that "the selective disclosure of protectable trade secrets contained in source code is not *per*
 24 *se* unreasonable and oppressive, when appropriate protective measures are imposed") (citations
 25 omitted); *Pasadena Oil & Gas Wyoming LLC v. Montana Oil Properties Inc.*, 320 F. App'x 675,
 26 677 (9th Cir. 2009) (stating that "[u]nder federal law, there is no absolute privilege for trade secrets;
 27 instead, courts weigh the claim to privacy against the need for disclosure in each case, and district
 28 courts can enter protective orders allowing discovery but limiting the use of the discovered
 documents" and ordering defendants to produce the leases in question subject to a protective order)
 (citations omitted); *Holman v. Experian Info. Solutions, Inc.*, No. 11-cv-00180-CW (DMR), 2012
 WL 2501085, at *6 (N.D. Cal. June 27, 2012) (ordering the production of documents in unredacted
 form where the redactions were claimed to protect non-responsive, highly sensitive business
 information, and finding that such information was sufficiently protected by the protective order in
 the case).

1 **III. MARKMONITOR SHOULD BE COMPELLED TO IMMEDIATELY**
 2 **PRODUCE THOSE DOCUMENTS WHICH IT HAS AGREED TO PRODUCE**

3 MarkMonitor should be further compelled to immediately produce those documents that it
 4 agreed to produce in its Responses and Objections to Cox's Subpoena.⁴⁰ Specifically, MarkMonitor
 5 agreed to produce "all relevant and non-privileged documents, to the extent they exist, in its
 6 possession, custody or control, that are responsive to a reasonable interpretation" to Cox's Requests
 7 Nos. 1-2, 6-11, and 14-24.⁴¹ But MarkMonitor has not yet produced any documents and has refused
 8 to commit to a timeline to do so. Given the expedited schedule in the *Sony* litigation in the Eastern
 9 District of Virginia and the need for Cox's technical expert to review these documents, in addition
 10 to inspecting MarkMonitor's system, MarkMonitor should be ordered to produce these documents
 11 immediately.

12 **CONCLUSION**

13 Based on the foregoing, Cox respectfully requests the Court grant its motion to compel and
 14 order MarkMonitor to: (1) comply fully with Request Nos. 12 and 13 of the Subpoena by permitting
 15 inspection of each version of its system used during the *Sony* plaintiffs' claim period including all
 16 documents regarding the revision history and associated source code no later than March 15, 2019;
 17 and (2) produce all remaining responsive documents no later than March 15, 2019.

18
 19 Dated: February 22, 2019

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⁴⁰ Leiden Decl., Ex. 5.

⁴¹ *Id.*

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Counsel for Movants
COX COMMUNICATIONS, INC. and
COXCOM, LLC

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION

COX COMMUNICATIONS, INC. and)
COXCOM, LLC,) Case No. _____ - MISC
Movants,)
v.) [Proposed] Order
MARKMONITOR, INC.)
Respondent.)

THIS MATTER having come before the Court on the Motion to Compel Compliance with Subpoena Duces Tecum filed by Cox Communications, Inc. and CoxCom, LLC, and good cause having been shown, it is hereby

ORDERED that the Motion is GRANTED; and it is further

ORDERED that the Respondent, MarkMonitor, Inc., (1) comply fully with Request Nos. 12 and 13 of the Subpoena by permitting inspection of each version of its system used during the *Sony* plaintiffs' claim period including all documents regarding the revision history and associated source code no later than March 15, 2019; and (2) produce all remaining responsive documents no later than March 15, 2019.

IT IS SO ORDERED.

Dated:

JUDGE OF THE DISTRICT COURT

CERTIFICATE OF SERVICE

I hereby certify that I have made service of the foregoing NOTICE OF MOTION AND MOTION TO COMPEL COMPLIANCE WITH SUBPOENA *DUCES TECUM* AND PROPOSED ORDER by U.S. Mail and e-mail on February 22, 2019, addressed to:

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